

### Previous Period: Metric Changes & their Dependencies

### Influencing Factors

Before Click

Click

Conversion

Search Volume  
**131,852**  
↑ 10.8%

Impressions  
**17,303**  
↓ -0.5%

Search Impr. share  
**0.13**  
↓ -10.2%

Impression (Top) %  
**68.51%**  
↑ 2.2%

Impression (Absolute Top) %  
**16.20%**  
↑ 14.5%

Search Lost IS (budget)  
**0**  
↑ N/A

Search Lost IS (rank)  
**0.87**  
↑ 1.3%

Clicks  
**454**  
↓ -6.2%

CTR  
**2.62%**  
↓ -5.7%

Avg. CPC  
**\$2.66**  
↑ 0.5%

Cost  
**\$1,207**  
↓ -5.7%

Conversions  
**27**  
↑ 10.2%

Cost / conv.  
**\$44.70**  
↓ -14.5%

Conv. rate  
**5.95%**  
↑ 17.5%

Total conv. value  
**\$270**  
↓ -28.7%

Budget

Quality Score

Bid

Ad Testing

Quality Score

Landing Pages

Conversion Tracking

Conversion Type

### Previous Year: Metric Changes & their Dependencies

### Influencing Factors

Before Click

Click

Conversion

Search Volume  
**131,852**  
No data

Search Impr. share  
**0.13**  
↑ N/A

Search Lost IS (budget)  
**0**  
↑ N/A

Impressions  
**17,303**  
↑ N/A

Search (Top) IS  
**9.99%**  
↑ N/A

Impression (Absolute Top) %  
**16.20%**  
↑ N/A

Search Lost IS (rank)  
**0.87**  
↑ N/A

Clicks  
**454**  
↑ N/A

CTR  
**2.62%**  
↑ N/A

Avg. CPC  
**\$2.66**  
↑ N/A

Cost  
**\$1,207**  
↑ N/A

Conversions  
**27**  
↑ N/A

Cost / conv.  
**\$44.70**  
↑ N/A

Conv. rate  
**5.95%**  
↑ N/A

Total conv. value  
**\$270**  
↑ N/A

Budget

Quality Score

Bid

Ad Testing

Quality Score

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Conversion Tracking

Conversion Type

### Previous Time Period Comparison: Metric Changes & their Dependencies

If you are having problems narrowing down which campaigns to analyze for the "Metrics & Dependency" changes; start with the ones with the largest data changes.

Campaign	Impressions	% Δ	Clicks	% Δ	Conversions	% Δ	Cost	% Δ	Cost / conv.	% Δ
1. 3.1 Search_Best	9,072	6.1% ↑	265	9.1% ↑	21	121.0%	\$612.63	28.3% ↑	\$29.17	-42.0% ↓
2. 6. Search_US	5,586	-4.1% ↓	122	-27.4% ↓	3	-76.9% ↓	\$415.73	-31.8% ↓	\$138.58	195.5% ↑
3. 7. Competition	2,645	-12.2% ↓	67	-8.2% ↓	3	50.0% ↑	\$178.61	-7.6% ↓	\$59.54	-38.4% ↓

### Previous Year Comparison: Metric Changes & their Dependencies

If you are having problems narrowing down which campaigns to analyze for the "Metrics & Dependency" changes; start with the ones with the largest data changes.

	Campaign	Impressions	% Δ	Clicks	% Δ	Conversions	% Δ	Cost	% Δ	Cost / conv.	% Δ
1.	3.1 Search_Best	9,072	-	265	-	21	-	\$612.63	-	\$29.17	-
2.	6. Search_US	5,586	-	122	-	3	-	\$415.73	-	\$138.58	-
3.	7. Competition	2,645	-	67	-	3	-	\$178.61	-	\$59.54	-

# Resources

Learn how to tell stories from this data: <https://adalysis.com/blog/turn-complex-ppc-data-simple-stories/>

The full version of the Performance Analyzer is accessible with an [Adalysis](#) Account.

Improve Quality Score: <https://adalysis.com/quality-score/>

Scientific Ad Testing: <https://adalysis.com/scientific-ad-testing/>

Getting Started with Data Studio: <https://www.youtube.com/watch?v=xIHozDFDhAY&list=PLqt1b-kL9z9wqgKttaSX9HUmYRdo7TEkL>

Adalysis Blog: <https://adalysis.com/blog/>



Best Search Technology  
of the Year



 2018

Best Specialized  
SEA Tool



 2018

Best PPC Management  
Software Suite



 2017

Best PPC Management  
Software Suite



 2016